



# Kupeel.

**Accelerate foot traffic to big cities businesses**

Our geolocated ads put your business  
directly in front of potential customers  
when they are nearby.



# Online shopping is overrated

**53.5%** of retail sales

**70%** of restaurant sales

**87.4%** of grocery sales

... are done at the physical locations

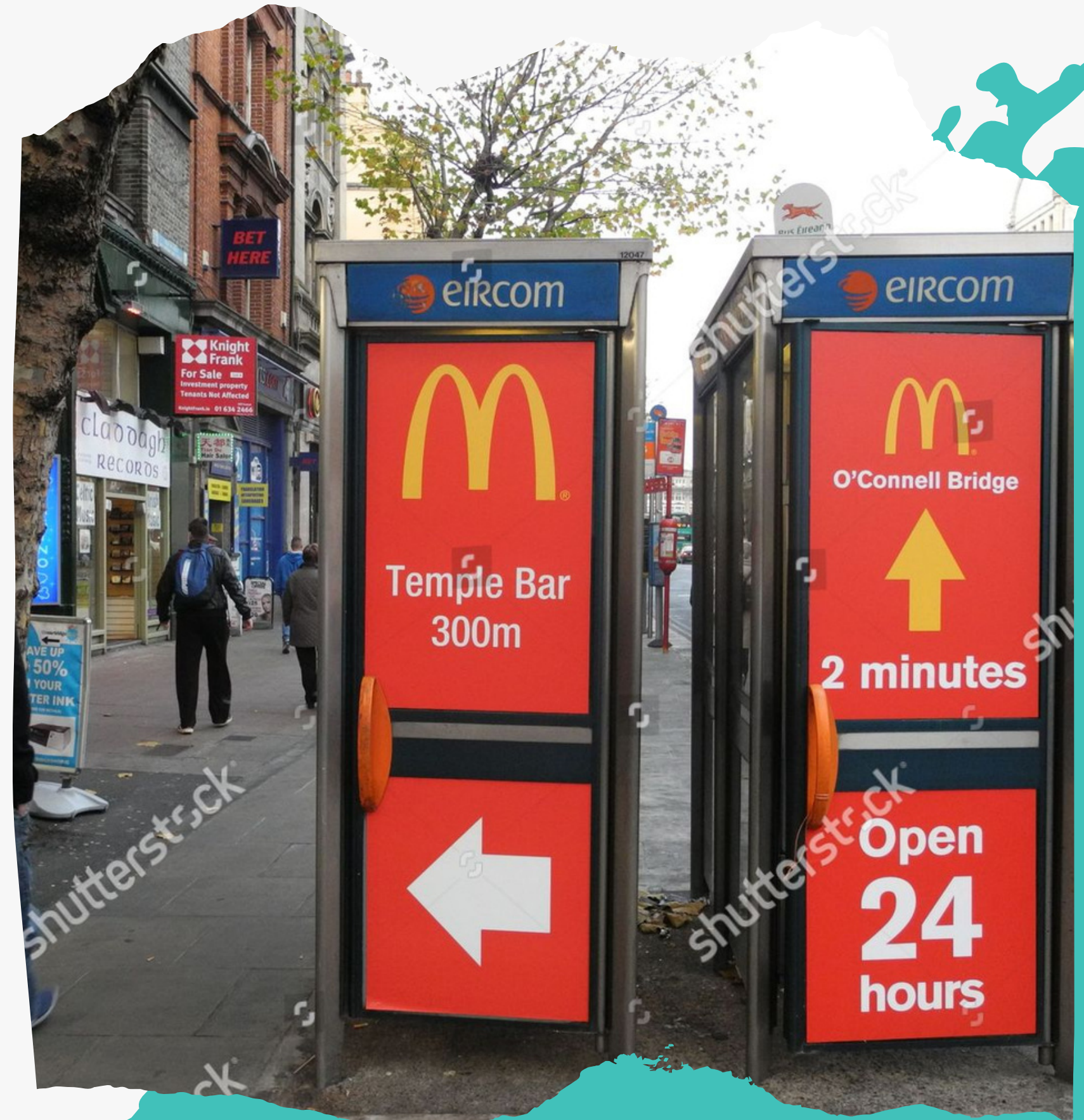
We should focus on IRL sales!





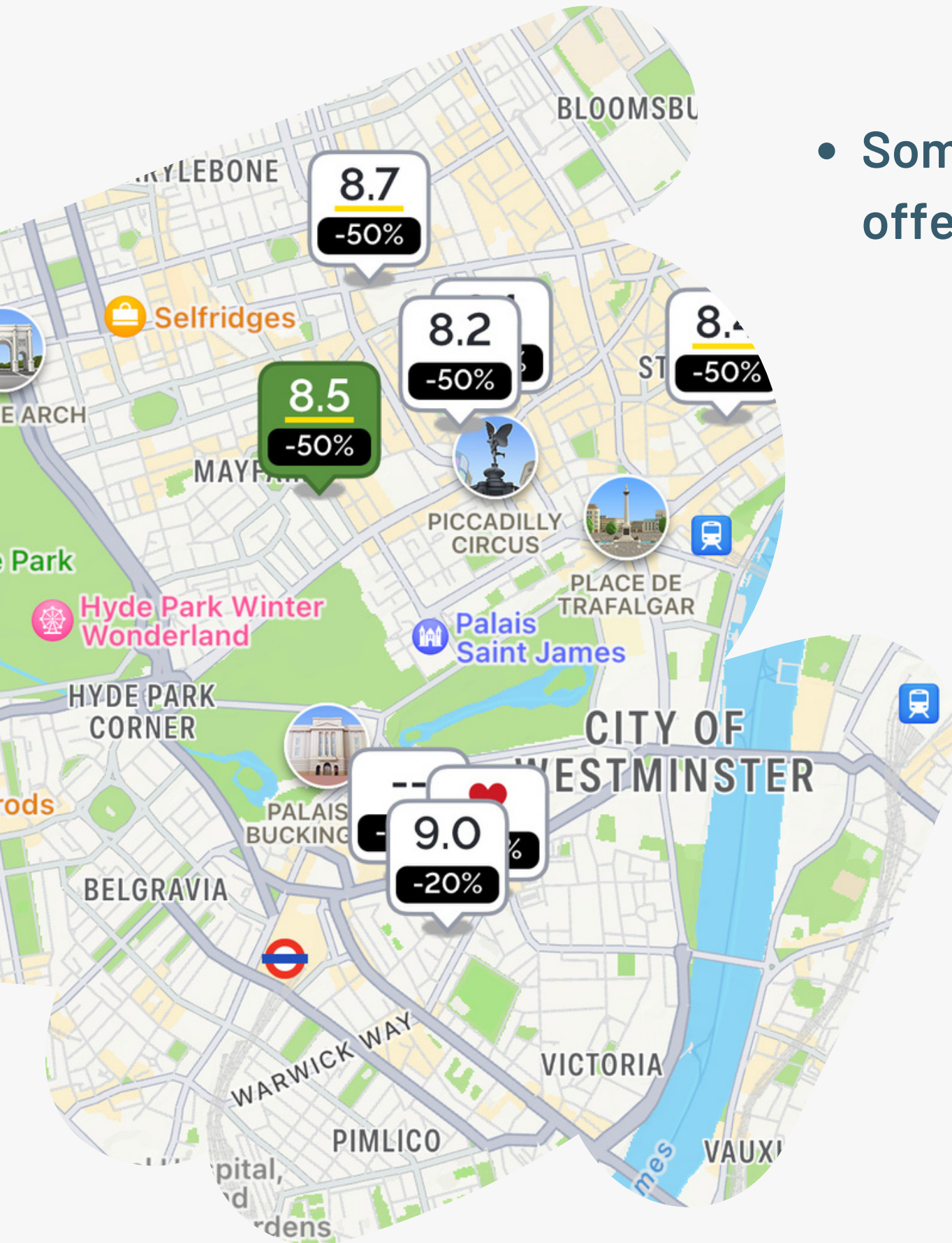
# It's 2023, and it's still a pain to..

- Drive foot traffic to shops, restaurants, and other local businesses in big cities
- Advertise a walk-in business
- Get audience analytics near a store





# What are people doing now?

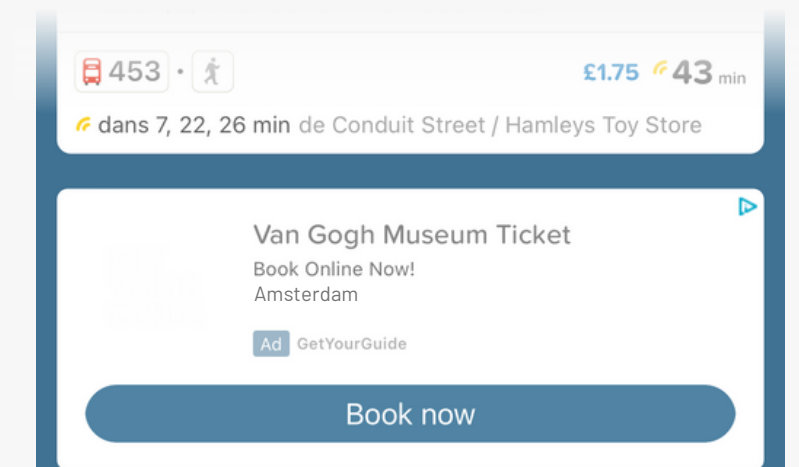


- Some restaurants are offering -50% on "TheFork".

- Businesses use sidewalk signs.

- Major brands pay for billboard ads.

- Pointless ads are displayed in high-potential locations.

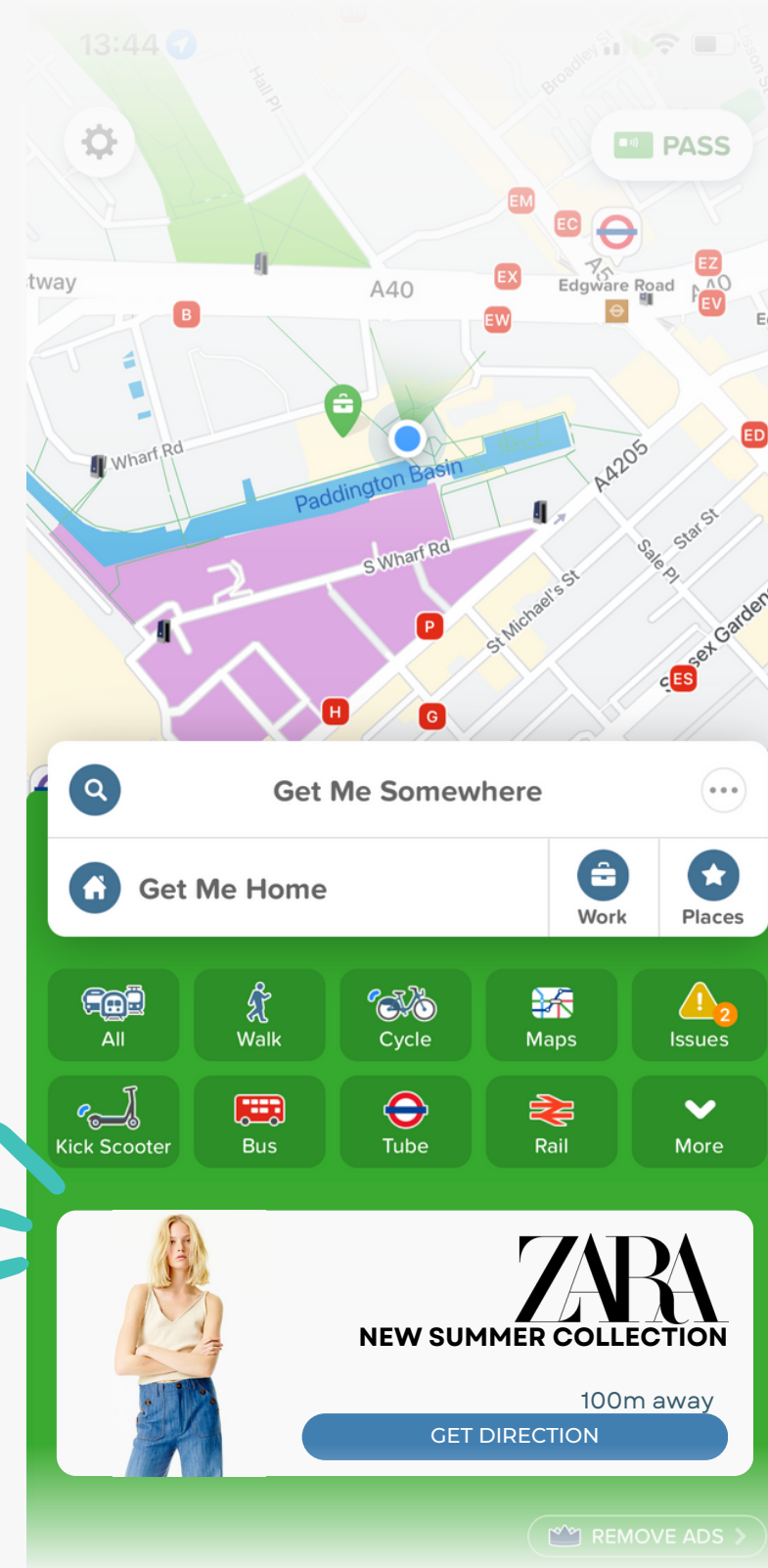


Citymapper ad in Soho at 11pm on a Saturday



# In a better world...

- A business doesn't have to give over-discounted offers to attract customers
- A business could advertise to a nearby audience
- A business could get analytics on the audience around it





Kupeel.

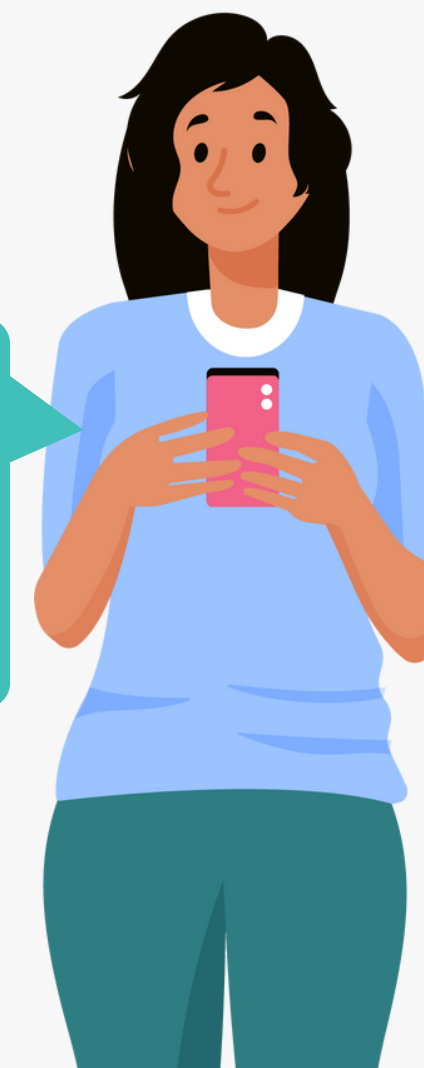
# Kupeel.

Enhance your business' ability to drive foot traffic

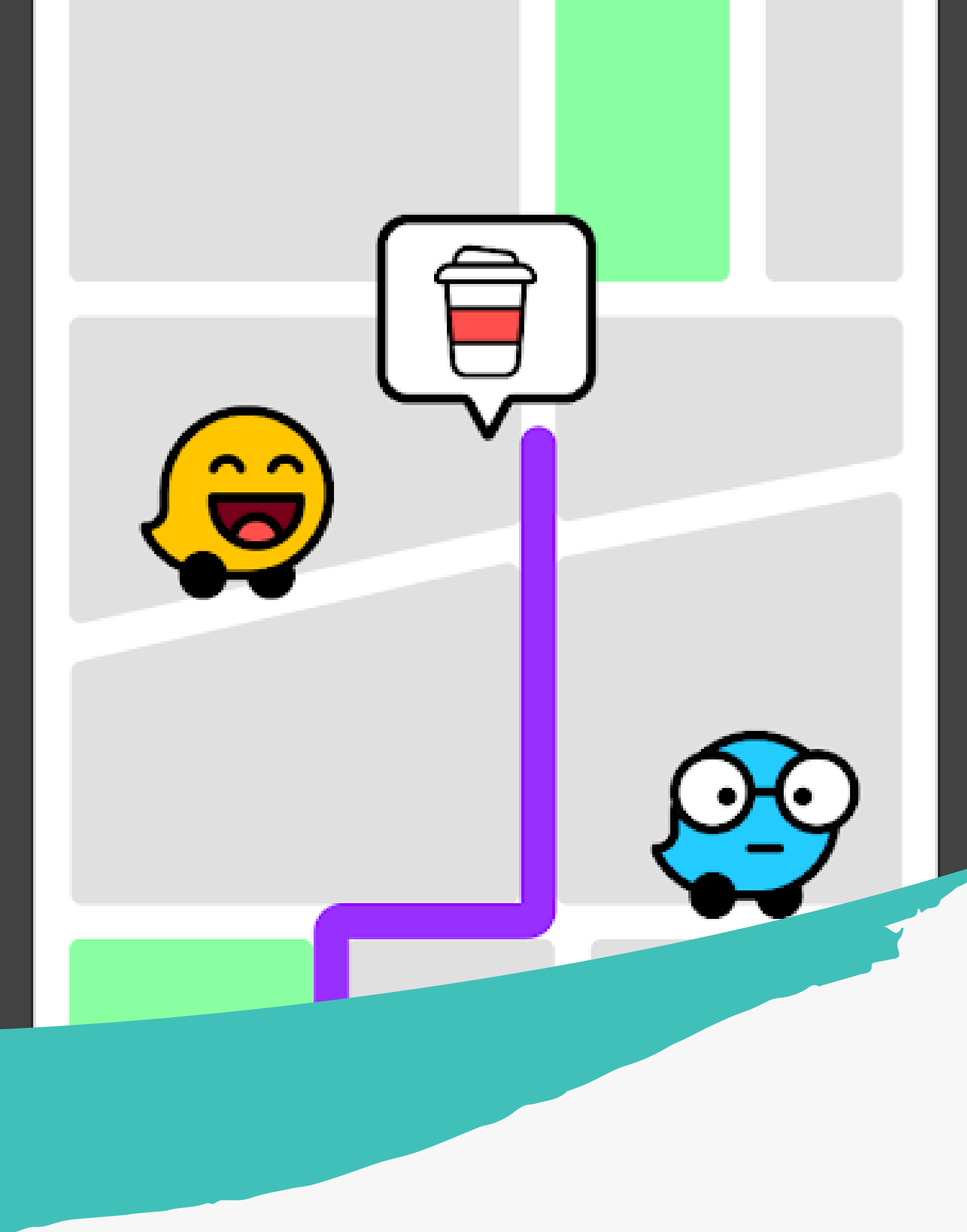
1) Create your hyperlocalised ads

2) They will be displayed on every nearby smartphone.

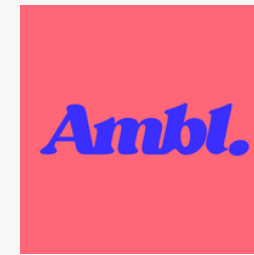
3) It just works







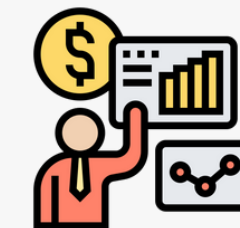
# Why now?



- Market opportunity



- Validated concept



- Business necessity



- Value proposition for users



# Market

**TAM**

**615 Bln**

**Ads Market**  
CAGR 5.2% (2022) - UK: 38 Bln

**SAM**

**73 Bln**

**Location Based Advertising Market**  
CAGR 17.4% (2020)

**38 Mln**

**Hyper-Localized Advertising Example**  
Waze

**SOM**

**45 Mln**

**Approximately 1% of the UK Location Based Advertising Market**





# Competitors

## Position

## Missing



- Dominance in the mobile ads market
- Google Ads revenue of \$225 Bln (2022)

- Absence of "hyperlocalized" ads
- Lack of data on the nearby audience

FOURSQUARE

- Presence of a vast number of locations
- Not classified as an ad network

- Exclusive display of ads for local businesses during research
- Limited to advertising on the Foursquare app



- Sole focus on running hyperlocalized ads
- Not classified as an ad network

- Restricted to advertising on the Waze app



- Advertising on billboards and bus shelters

- Not considered mobile ads
- Very expensive advertising option
- No data available on the nearby audience



# Business Model



## CPM

Cost per mille: Traditional ads business model



## Audience Data

Transforming our audience data into a data source for any new or existing business







# Thank you, Kupeel.

Your Local Ads  
on Every Smartphone.



**Julien Bardin**  
Founder, CEO

*Experience as Tech-Architect  
and BigData Engineer*